# FOS Success Sheet – Ward

A guide to FOS success at the ward level

### **Campaign Goals:**

- 1 Visit every home by September 30 (face-to-face visit).
- 2 Reach determined financial goal by September.

## **Steps to Success:**

- 1 Watch training video on the council website: www.saltlakescouts.org.
- 2 Organize routes and materials.
  - Recruit volunteers (utilize PEC, Scout and Cub Scout committees, parents, etc.).
  - Use IC5 method. Assign about 5 homes to each volunteer.
  - Organize either 1 Day, 1 Week Campaign for call back visits.
  - Train volunteers to follow the "Steps to Success" sheet.
  - Communicate timing and expectations.

#### 3 - Training

- Hold 'kick-off' meeting.

#### 4 – Communicate

- Campaign timing and goals to ward members.
- Utilize letters from priesthood leaders to encourage participation.
- Make regular announcements in meetings from the bishop and leaders.

#### 5 – Follow up

- Encourage each volunteer until their assignment is complete.

#### 6 – Reporting

- Report the success of the campaign weekly.
- Reconcile and verify ward totals. Turn in cards and donations.
- Make sure a completed card accompanies each donation. Keep together.
- Report and turn in to zone chair each Sunday during the campaign along with a copy of your Steps to Success worksheet (on the back of this page).

"Friends of Scouting is a BSA fund-raiser that benefits each local council. The Church supports Friends of Scouting as a separate voluntary solicitation. Every member of every ward should be offered the opportunity to contribute to Friends of Scouting."

Scouting and The Church of Jesus Christ of Latter-day Saints, p.11

2014 Friends of Scouting Steps to Success

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	nl bən'luT əjseQ										
	Number of Homes Assignation										
	Aeceived Route Assignment										
	Ward Orientation Training										
Ward:	Worker										